Finance, Structural Change, and Growth

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• Large rise in **real-estate** related credit over recent decades, along with decline in size of the **manufacturing** sector

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Turner '16 (Between Debt and the Devil), Rodrik '16

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This paper: investigate the interplay between sectoral allocation of credit and economic development

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Structural change model

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Structural change **model**

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Structural change **model** + **empirical** test for collateral channel

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Financial frictions + government policy \Rightarrow credit allocation, structural change and growth.

1. Financial Kuznets Facts

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Compare with canonical Kuznets facts

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 - EU KLEMS, GGDC, UN, UNIDO, OECD STAN, WIOD, ECLAC

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4 broad sectors: agriculture, manufacturing (BC), construction & real estate (FL), services

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4 broad sectors: agriculture, **manufacturing** (BC), **construction & real estate** (FL), services **Main sample: 77** countries, **1970-2014**

Financial Kuznets Facts: Sectoral Credit Allocation over Development

(a) Manufacturing



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• Fall in manuf. credit, rise in real estate credit and value added



(a) Manufacturing

(b) Construction and Real Estate

10000

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80000

20000 40000

Employment





Financial Kuznets Facts: Sectoral Credit Allocation over Development

- Fall in manuf. credit, rise in real estate credit and value added
- Structural change in credit more pronounced than real economy



(a) Manufacturing

(b) Construction and Real Estate



Financial Kuznets Facts: Real Estate Collateral and Development

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- Rise in real estate prices as economies grow
 - Exploit within-country variation; Data: BIS, OECD, Dallas Fed

(a) House Prices



Financial Kuznets Facts: Real Estate Collateral and Development

- Rise in real estate prices as economies grow
 - Exploit within-country variation: Data: BIS, OECD, Dallas Fed
- Increasing reliance of real estate collateral over development
 - Data: (b) Global Credit Project. and (c) BEEPS







2.1 Mechanism: Model

Set-Up: Supply-side Structural Change + Collateral Constraints

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- Preference: manuf. + housing service; elasticity of substitution η (Ngai Pissarides '07)

$$\left[(c_t^i)^{\frac{\eta-1}{\eta}}+\mathbf{s}(h_t^i)^{\frac{\eta-1}{\eta}}\right]^{\frac{\eta}{\eta-1}},\quad i\in\{\mathsf{S},\mathsf{M},\mathsf{E}\},$$

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$$\sum_{t=0}^{\infty} (\beta^i)^t \left[(\mathbf{c}_t^i)^{\frac{\eta-1}{\eta}} + \mathbf{s}(\mathbf{h}_t^i)^{\frac{\eta-1}{\eta}} \right]^{\frac{\eta}{\eta-1}}, \quad i \in \{\mathbf{S}, \mathbf{M}, \mathbf{E}\},$$

• Flow of funds constraint for entrepreneur in sector $j \in \{M, E\}$

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• Sectoral collateral constraints (Kiyotaki Moore '97):

$$\underbrace{d_{t+1}^{j}}_{\text{sectoral credit}} \leq \lambda^{j} \underbrace{q_{t+1}l_{t+1}^{j}}_{\text{collateral value of }l_{t+1}^{j}}, \quad j \in \{M, E\}$$
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• Sectoral collateral input l^{i} : marginal benefit = user cost

$$l^{\mathsf{E}} = (\alpha^{\mathsf{E}} \mathbf{Z}^{\mathsf{E}} \widetilde{\lambda}^{\mathsf{E}})^{\frac{1}{1-\alpha^{\mathsf{E}}}},\tag{3}$$

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 \uparrow Collateral Price q

→ Quantity

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• Net Supply and Demand intersect at equilibrium price q



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- **Demand**: higher z^{M} or λ^{M} boosts l^{M} and h, both driving q up (Liu Wang Zha '13)



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- **Demand**: higher z^{M} or λ^{M} boosts l^{M} and h, both driving q up (Liu Wang Zha '13)
- Net Supply: higher z^{E} or λ^{E} expands Net Supply, driving q down (when $\tilde{\lambda}^{E} < 1/\delta$)





Credit Ratio
$$\equiv \frac{d^{E}}{d^{M}} = \frac{Z^{E}}{Z^{M}} \frac{\Gamma^{E}_{d}}{\Gamma^{M}_{d}} \mathbf{Q},$$
 Output Ratio $\equiv \frac{qy^{E}}{y^{M}} = \frac{Z^{E}}{Z^{M}} \frac{\Gamma^{E}_{y}}{\Gamma^{W}_{y}} \mathbf{Q}$

Credit Ratio
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- (ii) Collateral price channel $Q = q^{\frac{1}{1-\alpha^M}}$
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Credit Ratio
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 - Stronger real estate input share α^j and/or collateral constraints λ^j is high

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Collateral price **q** is an endogenous object, depending on \mathbf{z}^{j} and λ^{j}

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• Bring the comparative statics for *q* in the decomposition rule

(5)

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Two (exogenous) fundamental forces of structural change in this model

• Economic forces: change in sectoral productivity z^j

Financial forces: change in sectoral collateral constraints λ^j

(5)

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Both **economic** forces and **financial** forces in isolation are sufficient for structural change in credit and real economy.

A minimal framework for collateral channel of structural change in credit

A minimal framework for collateral channel of structural change in credit Model predictions via comparative statics

- Collateral price channel:
- Collateral quantity channel:

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• Changes in λ^{j} or z^{j} in isolation are sufficient for structural change in credit

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Theoretical results \Rightarrow **quantification**

- Changes in λ^{j} or z^{j} in isolation are sufficient for structural change in credit
- Quant Result: approx. 4/5 from change in λ^{j} and 1/5 from change in z^{j}

Calibration Parameter Model Fit Quant Decomp. Caselli

2.2 Mechanism: Empirical Evidence

• Mortgage share

- Share of loans secured on real estate relative to all outstanding loans
- Average of 5 economies: Denmark, Latvia, Switzerland, Taiwan, US.

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- Share of loans secured on real estate relative to all outstanding loans
- Average of 5 economies: Denmark, Latvia, Switzerland, Taiwan, US.
- Real estate input share
 - Data: world input-output table (Timmer et al '15)
- Result: empirical analogue of λ^j and α^j
 - Real estate has much higher mortgage and real estate input share
 - More real estate collateralized credit, higher sectoral credit growth

Figure: Sectoral Collateral Usage



• Local proj. (Jordà '05) with lags length L = 5 (Montiel Olea Plagborg-Møller '21)

$$\Delta_{h} \mathbf{y}_{c,t+h}^{j} = \alpha_{c}^{h} + \sum_{l=0}^{L} \beta_{h,l}^{j} \Delta_{1} \log (\mathsf{HPI}_{c,t}) + \sum_{l=0}^{L} \gamma_{h,l}^{j} \Delta_{1} \mathbf{y}_{c,t-l}^{j} + \sum_{l=1}^{L} \theta_{h,l}^{j} \mathbf{X}_{c,t-l}^{j} + \epsilon_{c,t+h}^{j}$$
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• c = country, h = horizon, t = time, j = sector, y = logged credit, X = controls

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 - Idea: house prices in some countries are systematically more sensitive to regional house price cycles

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 - Step 1: estimate sensitivity for each country c from

$$\Delta_1 \log(\mathsf{HPI}_{c,t}) = \varsigma_c + \vartheta_c \Delta_1 \log(\mathsf{HPI}_{r(c),t}) + e_{c,t}$$
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• Step 2: use $\hat{\vartheta}_c \Delta_1 \log(\text{HPI}_{r(c),t})$ as IV for $\Delta_1 \log(\text{HPI}_{c,t})$, include 2 lags in 1st stage (Ramey '16, Ramey Zubairy '18)

stronger house price pass-thru to real estate credit relative to manuf.



- Result A: increasing house prices over development (shown before)
- Result B: stronger house price pass-thru to real estate credit relative to manuf.



- Result A: increasing house prices over development (shown before)
- Result B: stronger house price pass-thru to real estate credit relative to manuf. ٠
- Result A + B: \Rightarrow real estate credit grows faster than manuf. credit over development



(a) Local Proj.

(b) Local Proj. IV

• Result A: increasing intangibles in manuf. but not in real estate

(a) Intangibles and Development



- Result A: increasing intangibles in manuf. but not in real estate
- Result B: credit growth is mostly driven by investment in tangible asset (Falato Sim '14, Akcigit Ates Impullitti '18, Dell'Ariccia Kadyrzhanova Minoiu Ratnovski '21)

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(a) Intangibles and Development

(b) Asset Tangibility and Credit Growth



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• Result A + B: slower credit growth in manuf. than real estate over development

(a) Intangibles and Development

(b) Asset Tangibility and Credit Growth





3. Government Directed Credit Policy

Directed Credit Policies: Background and Case Study

- Mechanism: large changes in collateral constraints play important role in structural change in credit
- Governments may address these financial frictions via directed credit policies Studwell '13, Aikman Bush Taylor '16; Itskhoki Moll '19, Buera Shin '13, Liu '19, Choi Levchenko '21, Choi Shim '22, Lane '24, Matray Müller Xu Kabir '24
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Figure: Credit Allocation in South Korea

Credit Allocation During Directed Credit Liberalization

 New narrative-based chronology of directed credit liberalizations

Credit Allocation During Directed Credit Liberalization

- New narrative-based chronology of directed credit liberalizations
- 37 countries: not only East Asian but also advanced economies Bertrand Schoar Thesmar '07, Buera Shin '13, Baron Green '23. Detail in Appendix D.

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- Results: Liberalization ⇒ credit reallocates from **manuf**. to **real estate**



Figure: Effect on Sectoral Credit-to-GDP
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Figure: Effect on Sectoral Credit-to-GDP

Policymakers believe credit allocation matters for development, at least at certain stages

4. Growth Implication of Credit Allocation

Credit Allocation Matters for Long-Run Growth: Cross-Country Evidence

Higher manuf. credit predicts growth: growth-enhancing externality of manuf.

Rodrik '14, Benigno Fornaro Wolf '24, Hirano Stiglitz '24



(a) Manufacturing

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- The opposite is true for real estate: crowd-out in credit, misallocation, crisis risk

(b) Construction and Real estate

Reis '13, Rogoff Yang '20, Brunnermeier Reis '23, Müller Verner '24

(a) Manufacturing



Financial frictions + government policy \Rightarrow credit allocation, structural change and growth.

• Financial Kuznets Facts:

- Reallocation of credit from manufacturing to real estate over development
- .. is more pronounced than that in the real economy
- Collateral channel of structural change in credit:
 - Key roles for loosening collateral constraints



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 - Manuf. credit is positively correlated with growth, the oppose is true for real estate
- Future work:
 - Optimal sector-specific credit policies over the course of development
 - Causal link for growth implication of credit allocation and credit policies



Thank you!

Appendix

Literature Review

1. New Financial Kuznets facts + collateral channel of structural change

Sectoral structural change: theory and evidence Lewis 54, Rybczynski '55, Kuznets '57, Baumol '67, Kuznets '70, Matsuyama '92, Kongsamut Rebelo Xie '01, Ngai Pissarides '07, Acemoglu Guerrieri '08, Herrendorf Rogerson Valentinyi '14, Boppart '14, Comin Lashkari Mestieri '21, Porzio Rossi Santangelo '22, Buera Kaboski Mestieri O'Connor '24 <u>New cross-country empirical stylized facts</u> Gollin Lagakos Waugh '14, Porzio '17, Bick Fuchs-Schündeln Lagakos '18, Lagakos Moll Porzio Qian Schoellman '19, Jensen '22, Donovan Lu Schoellman '23

2. Role of credit allocation on economic development and growth

Credit or financial frictions on macro Kiyotaki Moore '97, Iacoviello '05, Gan '07, Kiyotaki Michaelides Nikolov'11, Chaney Sraer Thesmar '12, Gourinchas Obstfeld '12, Liu Wang Zha '13, Jorda Schularick Taylor '16 '17, Mian Sufi Verner '20, Brunnermeier Palia Sastry Sims '21, Elenev Landvoigt Van Nieuwerburgh '21, Greenwald Guren '24, Müller Verner '24 Finance and development Schumpeter '11, Shaw '73, Townsend '83, Gertler '88, Lucas 88', Greenwood Jovanovic '90, King Levine '93, Levine '97, Rajan Zingales '98, Benigno Fornaro Wolf '20, Banerjee Duflo '05 '10, Townsend Ueda '06, Greenwood Sanchez Wang '10, Kaboski Townsend '11, Buera Kaboski Shin '11, Buera Shin '13, Midrigan Xu '14, Moll '14, Itskhoki Moll '19, Bustos Caprettini Ponticelli '20, Howes '22, Bau Matray '23, Ji Teng Townsend '23, Cavalcanti Kaboski Martin Santos '23, Hirano Stiglitz '24, D'Amico Alekseev '25

Credit Policies Bertand Schoar Thesmar '07, Studwell '13, Buera Shin '13, Aikman Bush Taylor '16; Itskhoki Moll '19, Liu '19, Choi Levchenko '21, Choi Shim '22, Baron Green '23, Matray Müller Xu Kabir '24

Financial Kuznets Facts: Agriculture and Services



Rest of the Model

• Flow of fund constraint for saver:

$$c_t^{\rm S} + q_t h_t^{\rm S} + \frac{b_{t+1}}{1+r_t} = b_t$$
 (8)

• Market clearing conditions, $i \in \{S, M, E\}, j \in \{M, E\}$

$$y_t^M = \sum_i c_t^i, \quad y_t^E = \sum_i h_t^i + \sum_j [l_{t+1}^j - (1-\delta)l_t^j], \quad b_t = \sum_j d_t^j$$

• Aggregation rules for consumption $c = \sum_i c^i$ and housing $h = \sum_i h^i$

$$\frac{c^{i}}{h^{i}} = \left[\frac{q}{s}\right]^{\eta} \Rightarrow \frac{c}{h} = \left[\frac{q}{s}\right]^{\eta}$$
(9)

• Higher collateral price q, lower the relative demand for housing h/c

Set Up

Market Clearing Condition for Real Estate Goods

Market clearing conditions at the steady states

$$\boldsymbol{z}^{\boldsymbol{M}}(\boldsymbol{l}^{\boldsymbol{M}})^{\boldsymbol{\alpha}^{\boldsymbol{M}}} = \boldsymbol{c}, \quad \boldsymbol{z}^{\boldsymbol{E}}(\boldsymbol{l}^{\boldsymbol{E}})^{\boldsymbol{\alpha}^{\boldsymbol{E}}} - \delta \boldsymbol{l}^{\boldsymbol{E}} = \boldsymbol{h} + \delta \boldsymbol{l}^{\boldsymbol{M}}$$
(10)

• Consumption FOC

$$\frac{c^{i}}{h^{i}} = \left[\frac{q}{s}\right]^{\eta} \Rightarrow \frac{c}{h} = \left[\frac{q}{s}\right]^{\eta}$$
(11)

• Combine these two we have

$$h = (s/q)^{\eta} c = (s/q)^{\eta} z^{\mathsf{M}} (l^{\mathsf{M}})^{\alpha^{\mathsf{M}}} = \underbrace{(s/q)^{\eta} z^{\mathsf{M}} (\widetilde{\zeta}^{\mathsf{M}})^{\alpha^{\mathsf{M}}}}_{\widetilde{\zeta}^{\mathsf{H}}} q^{-\frac{\alpha^{\mathsf{M}}}{1-\alpha^{\mathsf{M}}}},$$



Calibration

- Extend quantitative model with (1) capital as input and collateral (2) housing investment instead of service flow
- Calibrated parameters

$$\Omega = \big\{\underbrace{\mathbf{z}^{j}, \alpha_{l}^{j}, \alpha_{k}^{j}, \alpha_{n}^{j}}_{\text{production}}, \underbrace{\boldsymbol{\lambda}^{j}}_{\substack{\text{collateral} \\ \text{constraint}}}\big\}_{j \in \{\mathbf{M}, \mathbf{E}\}} \cup \big\{\underbrace{\boldsymbol{\beta}, \boldsymbol{\beta}^{\mathsf{S}}, \eta, \mathsf{S}}_{\text{preference}}, \underbrace{\boldsymbol{\delta}, \boldsymbol{\delta}_{h}}_{\text{depreciation}}\big\}.$$

- Assigned parameter:
 - Real estate input share $\alpha_l^j/(\alpha_l^j + \alpha_k^j)$: 0.017 for manuf., 0.240 for real estate
 - λ^{j} : read from sectoral credit to value added, given α_{l}^{j}
- Calibrated parameter: two-step procedure; data moments for 20 income groups
 - For a given pair (η, s) , calibrate $\{z_n^j\}_{n=1}^N$ to match match sectoral labor productivity
 - Search for a pair (η, s) to target nominal output share and house price variation

Model vs Data



 Model matches rise in real estate credit share, real estate output share, and real estate price q over economic development

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Calibrated Sectoral Collateral Constraints and TFP



- Financial forces: Large relaxation in real estate collateral constraints
- Economic forces: Large rise in manuf. TFP, while real estate TFP is stagnant

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Quantifying the Decomposition Rule



• Γ_d explains 88% of credit ratio variation across income groups.

Development Accounting Exercise

	Panel A: $d^{E}/(d^{E}+d^{M})$			Panel B: $qy^{E}/(qy^{E}+y^{M})$			
1 to 20		1 to 3	3 to 20 1 to 20 1 to 3 64.14 17.56 3.48		1 to 3	3 to 20	
(1) Baseline	64.44	0.30	64.14	17.56	3.48	14.08	
(2) Vary productivity	17.05 (26.5)	3.32 (n.a.)	13.73 (21.4)	17.53 (99.8)	3.46 (99.5)	14.07 (99.9)	
(3) Vary all constraints	52.42 (81.3)	—2.30 (n.a.)	54.72 (85.3)	0.02 (0.1)	0.01 (0.2)	0.02 (0.1)	
(4) Vary manu. constraint	14.79 (22.9)	—13.37 (n.a.)	28.16 (43.9)	-0.00 (-0.0)	0.00 (0.1)	-0.01 (-0.1)	
(5) Vary cons. constraint	37.36 (58.0)	7.30 (n.a.)	30.07 (46.9)	0.03 (0.2)	0.00 (0.1)	0.02 (0.2)	

- Variation in λ^{j} explains 80% of d^{E}/d^{M} variation; the rest comes from z^{j} change
- Variation in z^j explains almost all of qy^E/y^M via q
- Reason 1: 1% increase of $z^{M}(\lambda^{M})$ leads to a $\frac{1}{1-\alpha^{M}}(\frac{\alpha^{M}}{1-\alpha^{M}})$ increase in y^{M}
- Reason 2: Difference in z^{M} across countries is much larger than that in λ^{j}
- Financial forces affect real economy via productivity.

Financial Forces Affect Real Economy via Productivity

	Panel A: TFPQ ^M			Panel B: $\log[(y^M + y^E)/(n^M + n^E)]$			
	1 to 20	1 to 3	3 to 20 1 to 20		1 to 3	3 to 20	
(1) Baseline	1.99	0.71	1.27	1.31	0.36	0.95	
(2) Vary productivity	2.21 (111.2)	0.65 (90.8)	1.56 (122.7)	1.40 (106.7)	0.31 (86.2)	1.09 (114.5)	
(3) Vary all constraints	-0.06 (-3.0)	0.14 (19.8)	-0.20 (-15.8)	-0.02 (-1.6)	0.09 (23.8)	-0.11 (-11.2)	
(4) Vary manu. constraint	-0.06 (-3.0)	0.14 (19.8)	-0.20 (-15.8)	-0.04 (-2.8)	0.08 (23.2)	-0.12 (-12.7)	
(5) Vary cons. constraint	0.00 (0.0)	0.00 (0.0)	0.00 (0.0)	0.02 (1.2)	0.00 (0.5)	0.01 (1.5)	

- Type-2 tech: $y_{2,t}^M = z_t^M \frac{d_{2,t+1}^M}{1+r_t}$ with borrow limit $d_{2,t}^M \leq \iota d_t^M$, where $d_t^M = d_{1,t}^M + d_{2,t}^M$
- Exogenous *ι* ∈ (0, 1): (1) more credit access (2) positive externality (learning-by-doing and spillovers across space and production network)
- Loosening fin. constraints matters for output, at the early stage of development



Credit Allocation and Long-Run Growth

			Panel A: M	Aanufacturi	ng & Mining			
			h = 5			h =	= 10	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	
Credit Share $_{c,t}^{Manu}$	0.17** (0.083)	0.33*** (0.069)		0.30*** (0.073)	0.24 ^{***} (0.060)	0.34*** (0.098)	0.32*** (0.078)	
Value Added to $GDP_{c,t}^{Manu}$			0.32*** (0.086)	0.23*** (0.083)	0.21*** (0.073)	0.31** (0.14)	0.30** (0.14)	
Total Credit to $GDP_{c,t}$					-0.11*** (0.037)		-0.070 (0.066)	
Observations # Countries Country FE Year FE Other Controls	1,341 68	1,340 68 √ √	1,340 68 √ √	1,340 68 √ √	1,340 68 √ √	1,014 61 √ √	1,014 61 √ √	
R^2	0.03	0.16	0.13	0.17	0.21	0.30	0.31	
		0.03 0.16 0.13 0.17 0.21 0.30 0.31 Panel B: Construction & Real Estate h = 5 h = 10						
		$\begin{array}{c c c c c c c c c c c c c c c c c c c $						
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	
Credit Share $_{c,t}^{Cons}$	-0.41*** (0.065)	-0.37*** (0.078)		-0.34*** (0.080)	-0.26*** (0.086)	-0.49*** (0.15)	-0.48*** (0.16)	
Value Added to $\text{GDP}_{c,t}^{\text{Cons}}$			-0.36** (0.14)	-0.24* (0.13)	-0.15 (0.11)	-0.15 (0.099)	-0.13 (0.081)	
Total Credit to $GDP_{c,t}$					-0.079** (0.038)		-0.016 (0.055)	
Observations # Countries Country FE Year FE Other Controls	1,341 68	1,340 68 √ √	1,340 68 √ √	1,340 68 √ √	1,340 68 √ √	1,014 61 √ √	1,014 61 √ √	
\mathbb{R}^2	0.11	0.18	0.13	0.19	0.20	0.32	0.32	

Mortgage Share and Sectoral Credit Growth

$$\Delta_h \log(\operatorname{Credit}_{c,j,t}) = \beta^h \operatorname{Mortgage} \operatorname{Share}_{c,j} + \delta_{c,t} + \gamma_{j,t} + \epsilon_{c,j,t}, \text{ for } h = 5, 10,$$
(13)

	$\Delta_h \log(Credit_{c,j,t})$						
		h = 5			h = 10		
	(1)	(2)	(3)	(4)	(5)	(6)	
Mortgage Share	1.33*** (0.26)	0.11*** (0.023)		2.78*** (0.40)	0.28*** (0.034)		
Δ_h Mortgage to $\text{GDP}_{c} imes 1\{j = \text{Cons.}\}$			3.87*** (0.19)			4.09*** (0.18)	
Δ_h Mortgage to $\text{GDP}_{c} \times 1{\{j = \text{Manu.}\}}$			1.03*** (0.15)			1.04*** (0.17)	
Observations	280	15,520	1,668	185	12,752	1,338	
# Countries	4	112	34	4	110	29	
# Industries	5	5	2	5	5	2	
Country FE			\checkmark			\checkmark	
Year FE			\checkmark			\checkmark	
Country×Year FE	\checkmark	\checkmark		\checkmark	\checkmark		
Industry×Year FE	\checkmark			\checkmark			
Industry Level	Broad	Broad	Broad	Broad	Broad	Broad	
Mean of Dependent Var.	0.26	0.70	0.26	0.50	1.44	0.52	
R^2	0.89	0.75	0.51	0.90	0.85	0.61	